

Servicing Loans in 2020

NANCY WILKES

This session will give a high-level outlook of the many options within Strategy to track and modify loans for payment deferrals and changes in loan terms

Agenda

Methods for deferring payments or modifications

- Due Date Changes
- DIAL
- Modified Payment Schedule
- Escrow Only Loans
- Split components
- Horizontal Payment Strings
- Other Helpful features

Tracking Methods

- Loan Modification Widget
- Loan Status #1&2
- Analysis & Reporting
- Misc Info 1, 2 & 3
- Hold Codes

Methods for deferring payments or modifications

- Due Date Changes
- •DIAL
- •Rate Changes
- •Modified Payment Schedule
- Escrow Only Loans
- Split components
- Horizontal Payment Strings

Considerations for Payment Deferral or Forbearance

- •What is being or deferred interest, principal, escrow
- Are there other loan terms that will change
- When does deferral start and for how long is it being deferred
- Will late charge terms change
- Have pay back/recovery terms been established

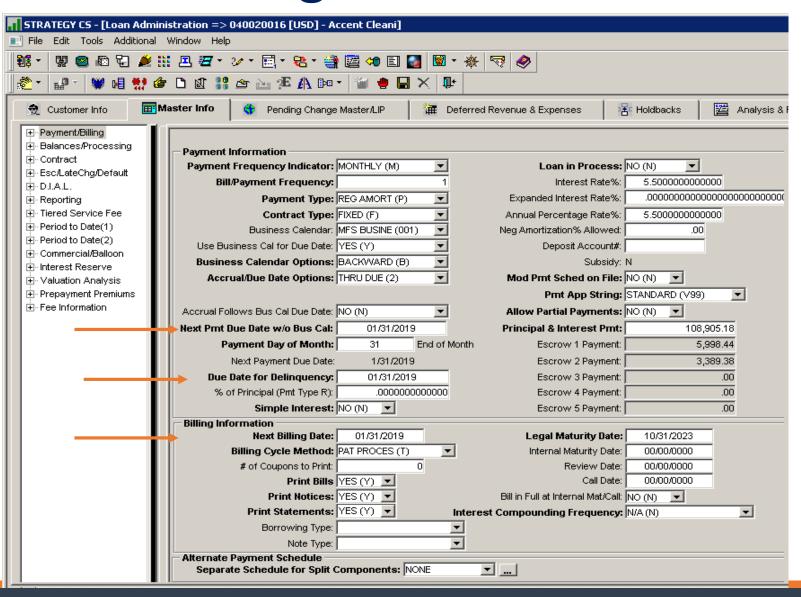
This information is helpful so that decisions can be made on how the loan should be changed in Strategy

Due Date Changes

Next Payment Due Date, Due Date For Delinquency, Next Billing Date may need to be rolled each month after the receivable is built

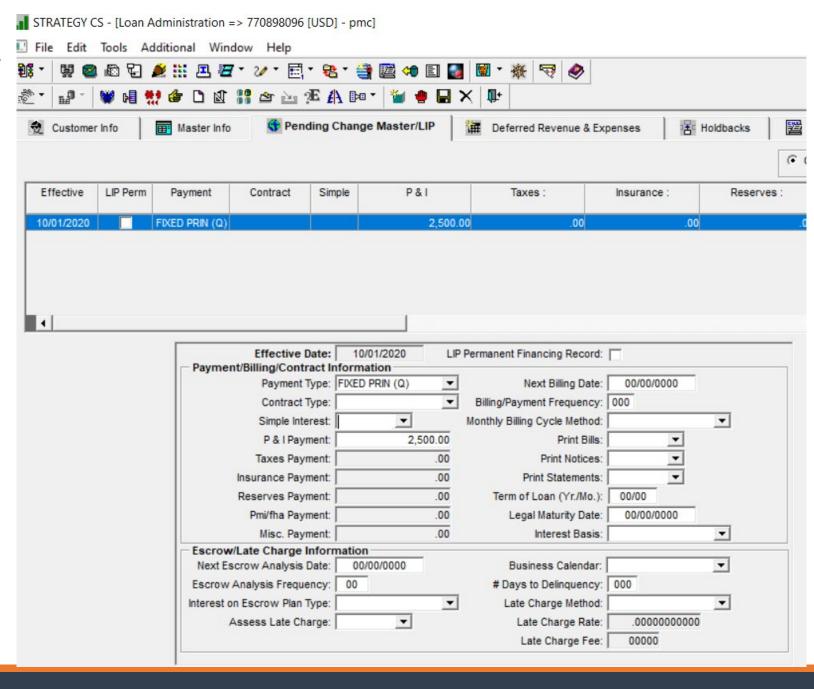
- File Maintenance in Loan Administration
- Mapping Tool Available
- •Wait until the due date has past but before the next bill will print
 - This step is necessary so that monthly receivables are created, and each month can be tracked separately
- Repeat this method for each subsequent receivable until repayment is determined

Due Date Changes - Loan Administration



Pending Change-Master

Schedule future changes to monthly constants, payment type, late charge terms



DIAL (Deferred Interest Accrual Loan)

Defers all or a portion of the interest payment

- Interest is accrued daily
- Deferred interest posts to a different interest receivable g/l account at month end

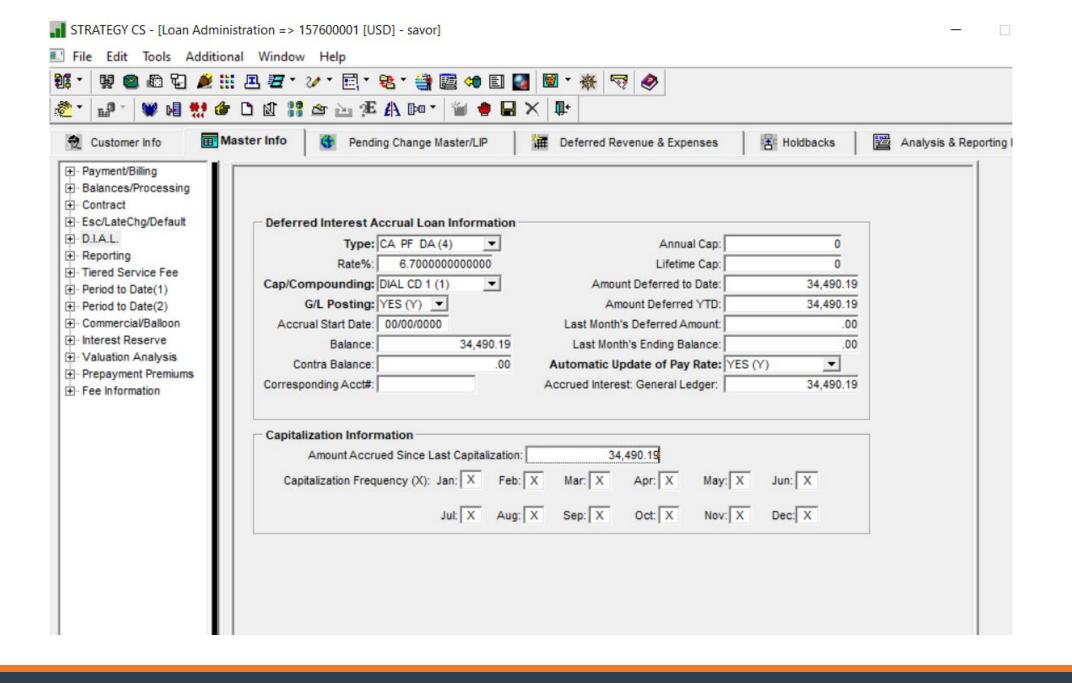
Options for deferred interest

- Capitalize to the principal balance (scheduled and/or actual)
- Capitalize to a different loan
 - Can set up different terms and repayment options for the other loan
- Stored for collection at a later date or at payoff
- Compounded at month end

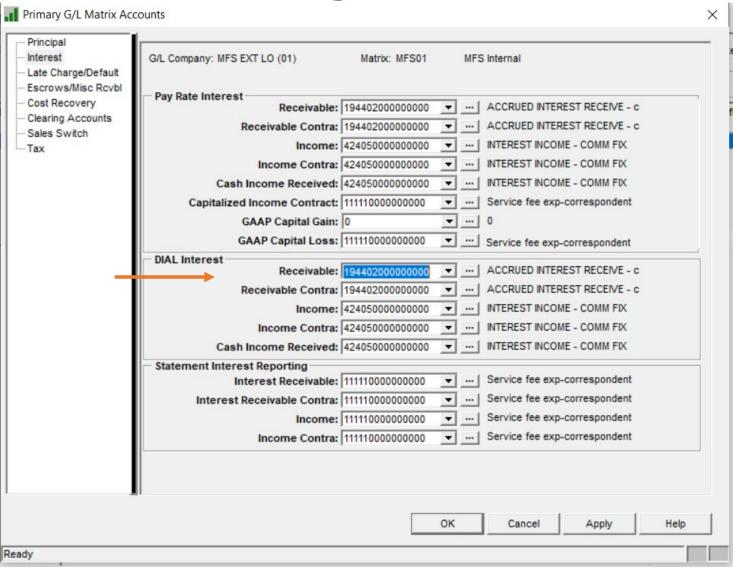
Ability to collect payments to recapture deferred interest

Deferral is only for the interest portion of the payment

Deferral of the principal portion of the payment will need to be handled separately



DIAL General Ledger



Set up the DIAL G/L account numbers in the applicable G/L Matrices

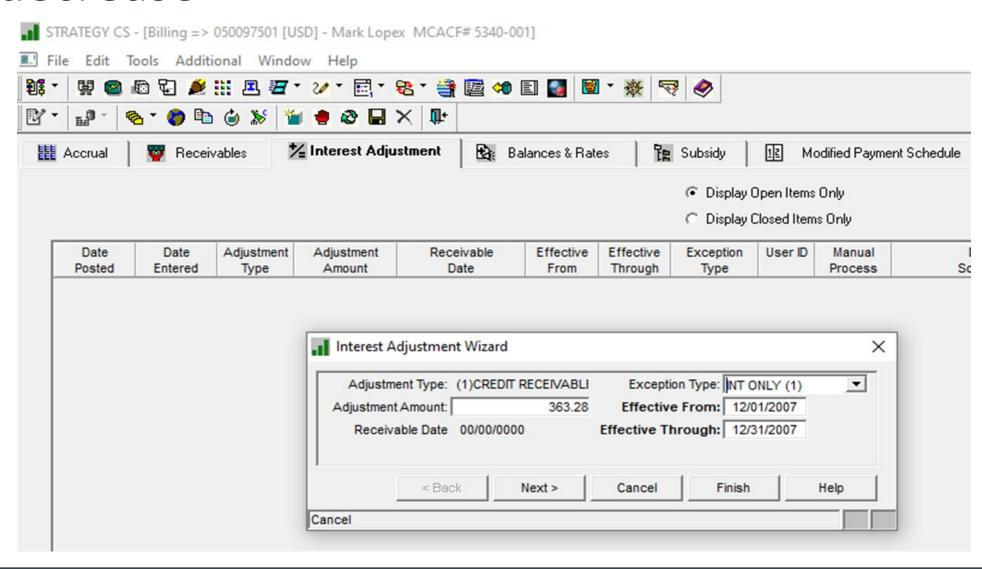
Interest Adjustments

Process Interest Adjustments to reduce receivable interest and increase DIAL interest

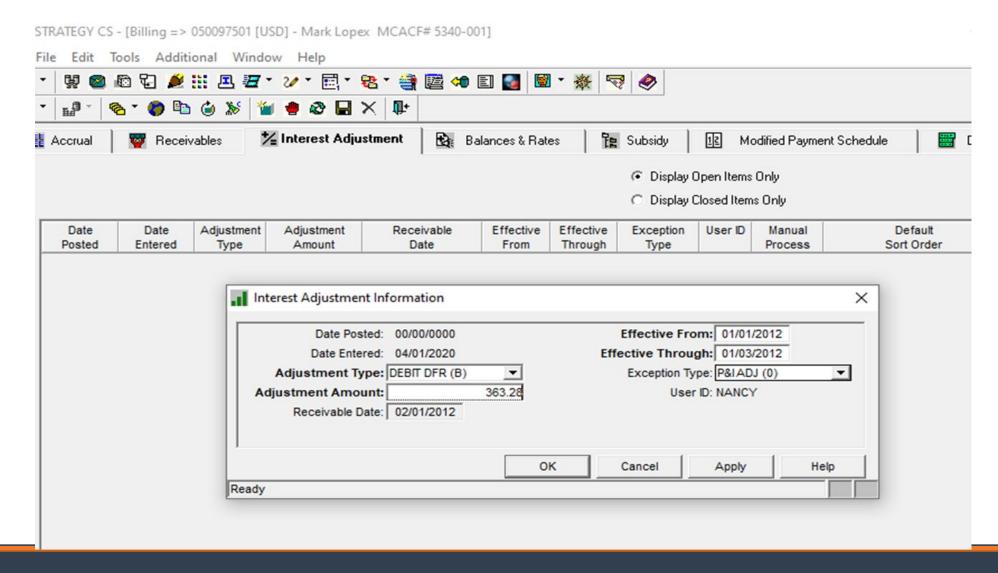
Interest Adjustments that may be needed to set up DIAL accrual:

- Type A reduces all DIAL balances in master file (credit)
- Type B -increases all DIAL balances in master file (debit)
- Type 4 -reduces master DIAL balance and g/l Balance
- Type 8 -Increases master DIAL balance and g/l Balance

Interest Adjustments for DIAL credit to decrease



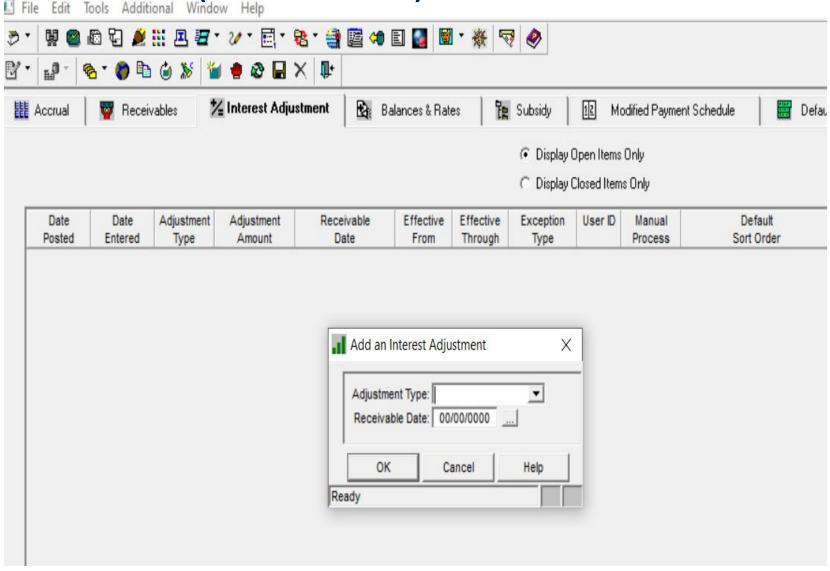
Interest Adjustments for DIAL debit to increase



Interest Adjustments (all loans)

Process Interest Adjustments to increase or reduce receivable and accrued interest

- Adjusts receivable records for bills
- Adjusts g/l interest

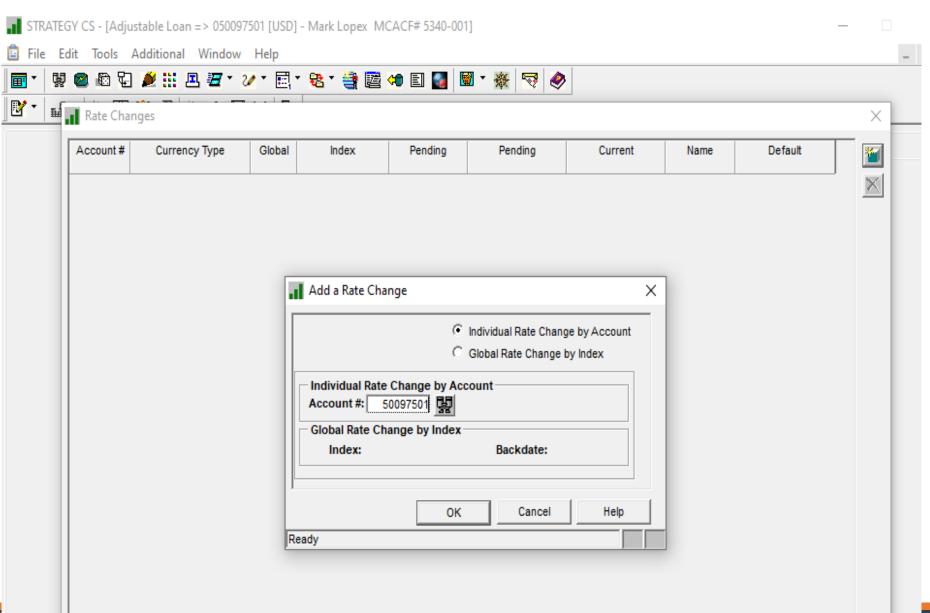


Rate Change - DIAL (From ARM Module)

Let Strategy do the adjustments to the interest receivable and DIAL interest

Processing occurs during dayend

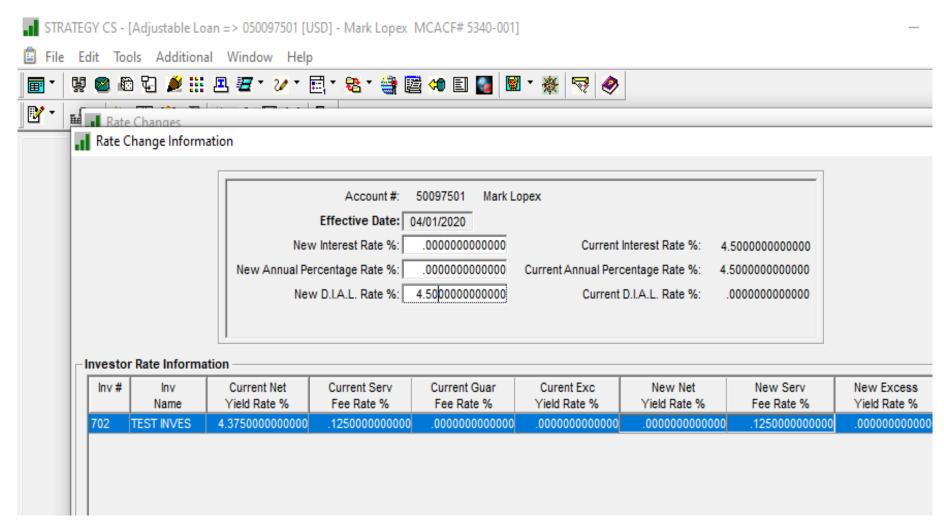
Best for one open receivable

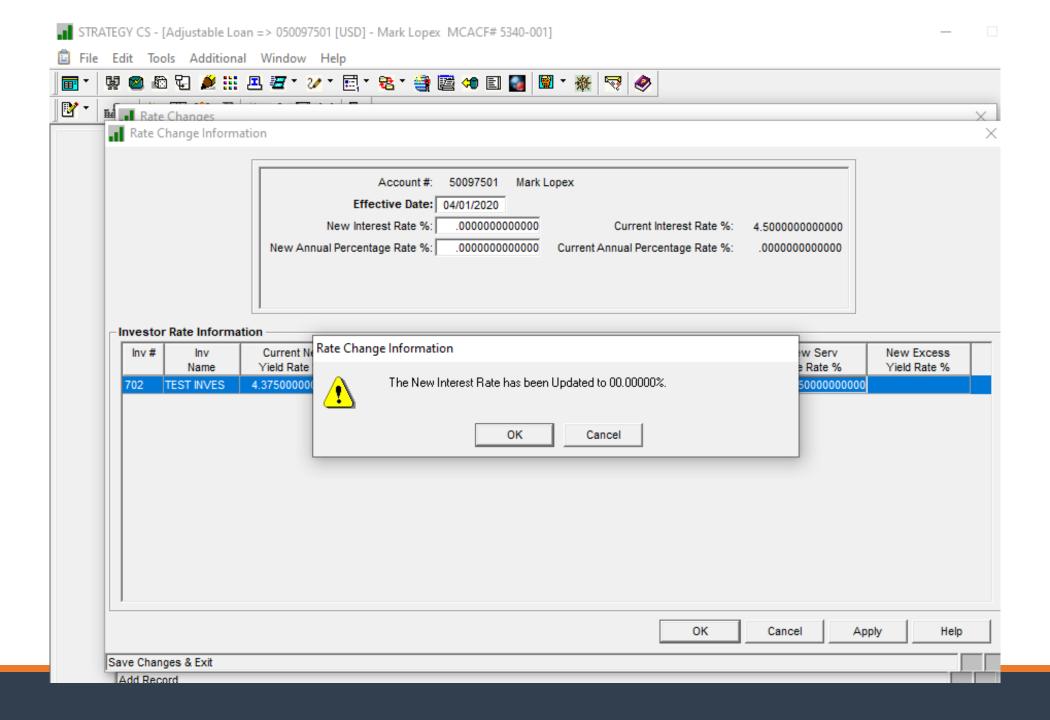


Rate Change Details - DIAL

Record will provide options for updates to the DIAL rate

If necessary, also update the investor net yield etc



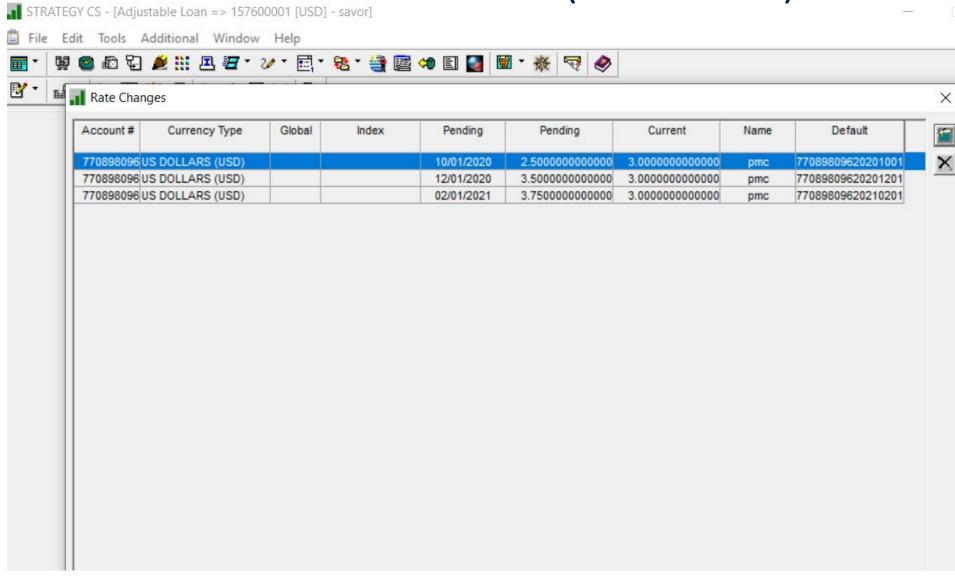


Rate Change – Future or Backdate (all loans)

Add future rate changes

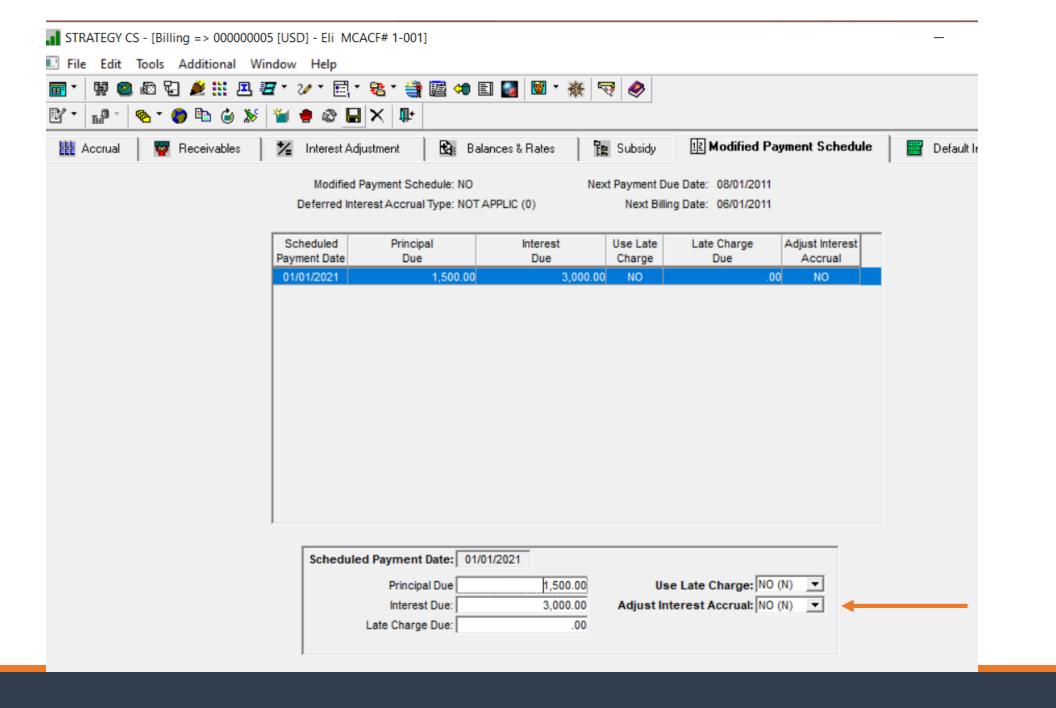
Change a rate backdated to a past date

Strategy will update and calculate interest adjustments



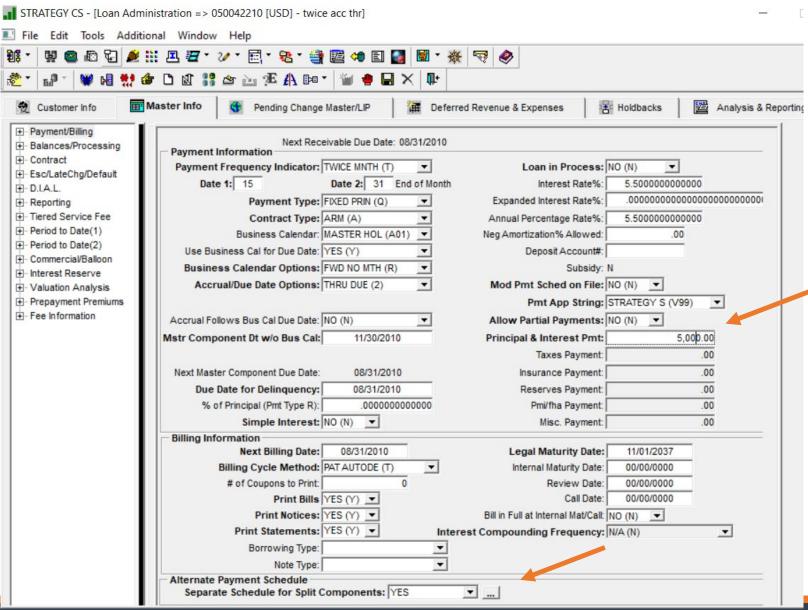
Modified Payment Schedules (MPS)

- Manually set up changes to the principal, interest or late charge due for a future date
 - Payment modification records must be entered one payment frequency in advance of the payment due date
 - Modification to interest payment can be accounted for with DIAL or can have Strategy post an interest adjustment to reduce interest due

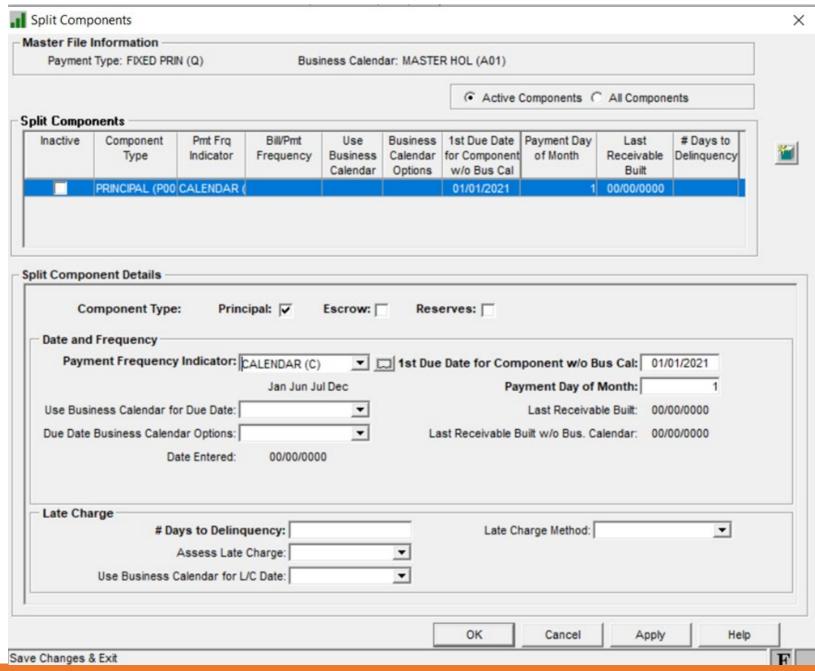


Split Components

 Schedule payments for Principal, Tax & Insurance, and Reserves at a different frequency than Interest



Split Components



Payment Strings- Horizontal & Vertical

Both define the order of payment components to be satisfied

Vertical Payments Strings - Generally used for performing loans

- Starts with oldest open receivable
 - Satisfied all the components in that receivable using order specified in string
 - Moves to next oldest open receivable
 - Satisfies all components in that receivable
 - Repeats until are exhausted or all receivables are satisfied.

Horizontal Payment Strings

Generally used for nonperforming loans – modifications

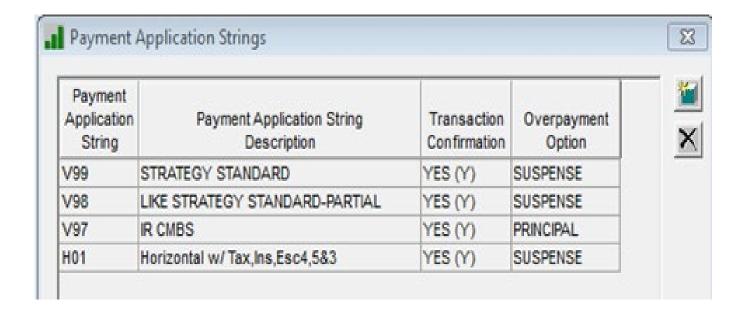
Partial Payments Allowed

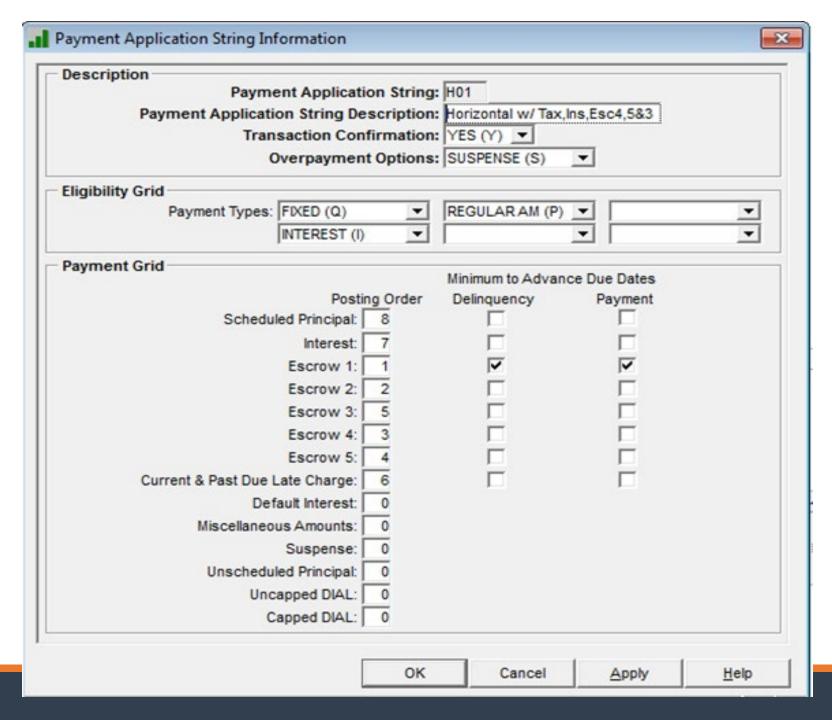
Starts with first payment component in the string

- Goes to the oldest open receivable, satisfies that payment component
- Moves to the next oldest open receivable, satisfies the same payment component
- When the first payment component in the string is satisfied, moves to the next component in the string
- Goes back to the oldest open receivable, satisfies the second payment component
- And so on until the funds are exhausted or all receivables are satisfied.

Setup or Change Horizontal Payment String

Access Payment Application String Set up from Loan Administration Tools Option





Advance due date once escrow 1 (tax) is collected, regardless of collection of P&I

- Start with Escrow 1
- Set Principal and Interest as the very last posting orders
- Only check Minimum to Advance Due Dates for Delinquency and Payments for Escrow
- Suggest setting overpayments to go to suspense.

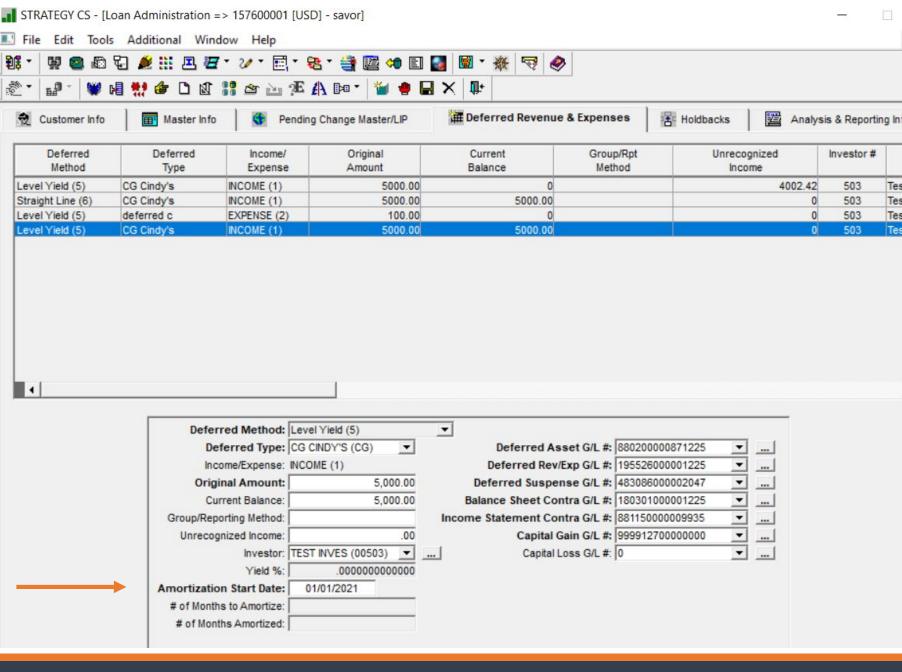
Other Helpful Features

Deferred Revenue/Expense
Payoff Quotes
Pre-Authorized Transfer
Accounting Basis Change

Deferred Revenue/Expense

Should amortization occur for loans in forbearance?

Consider changing the Amortization Start date forward to the month payments will resume



Payoff Quotes

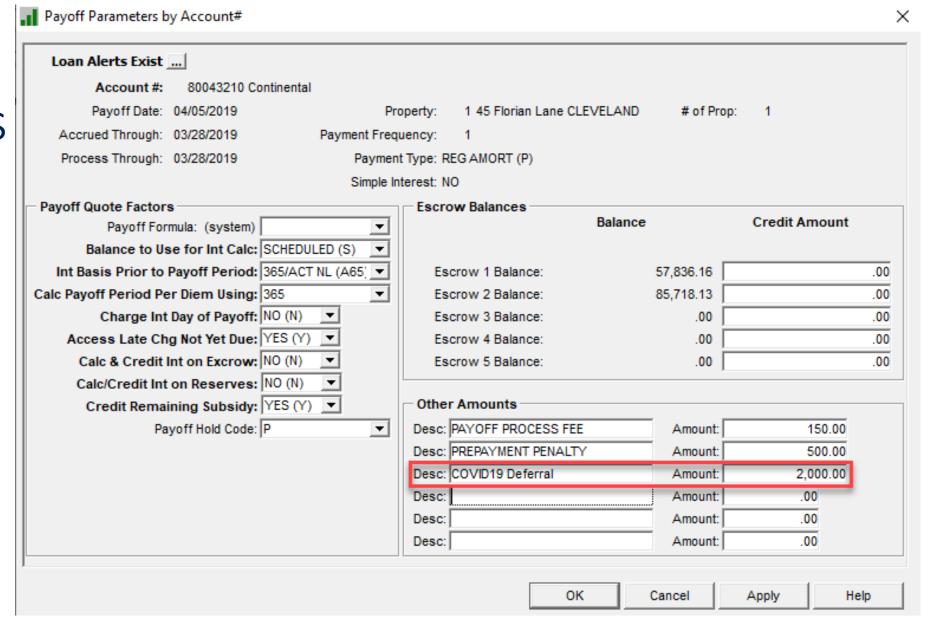
Consider Deferred Interest Not Paid

- If the Due Date is current
 - Open receivables prior to the due date are not considered in the payoff quote
 - Manually add the interest as an 'Other Amount' in the payoff quote

Payoff Transaction

Adjust interest amount to include interest not collected during deferral

Payoff Quote – Other Amounts

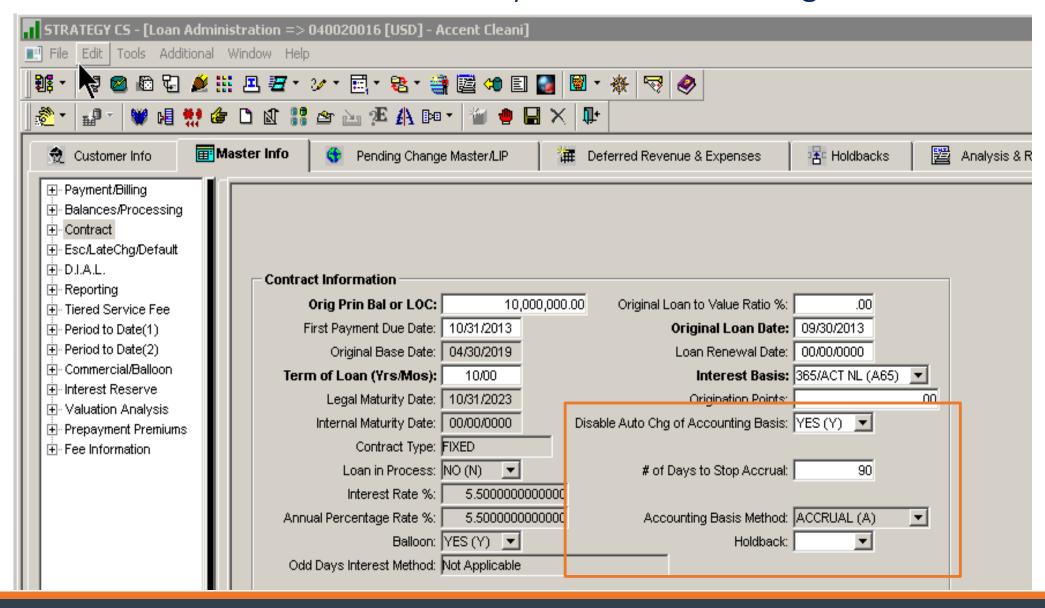


Pre-Authorized Transfer P.A.T.

Reminder: change P.A.T. to bypass during deferral period

No drafts for partial payments

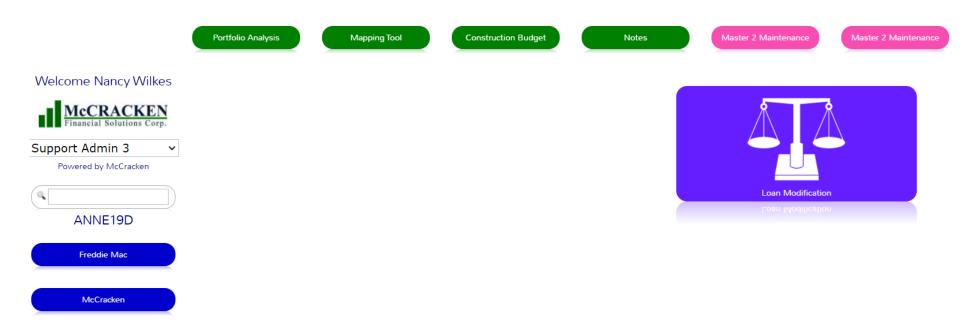
Change of Accounting Basis: Change to 'Yes (Y)' to prevent a change to Accounting and override the System Control Setting



Tracking Modified Loans

- Loan Modification Widget
- •Loan Status #1&2
- Analysis & Reporting
- •Misc Info 1, 2 & 3
- •Hold Codes

Loan Modification Widget





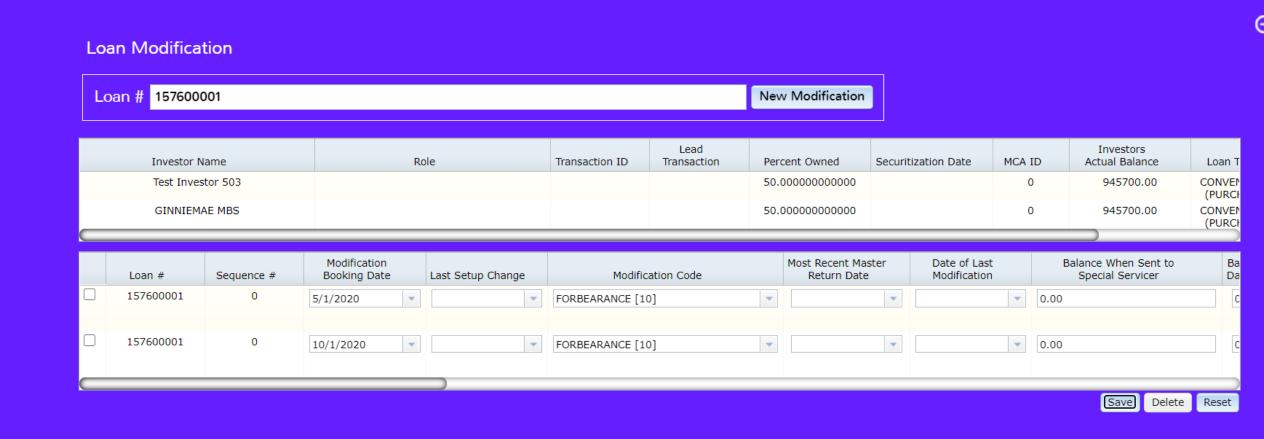
Portal



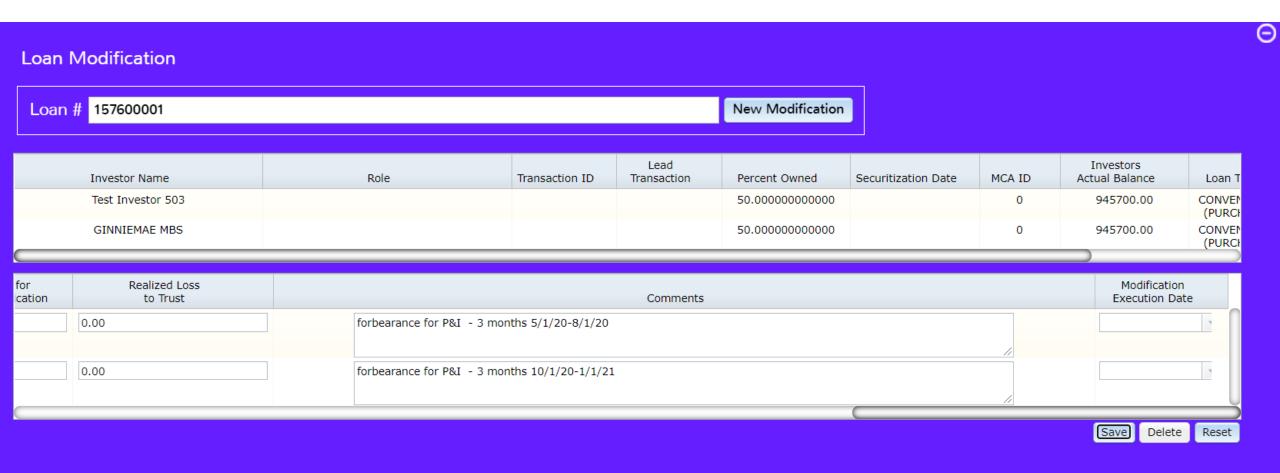




Loan Modification Widget

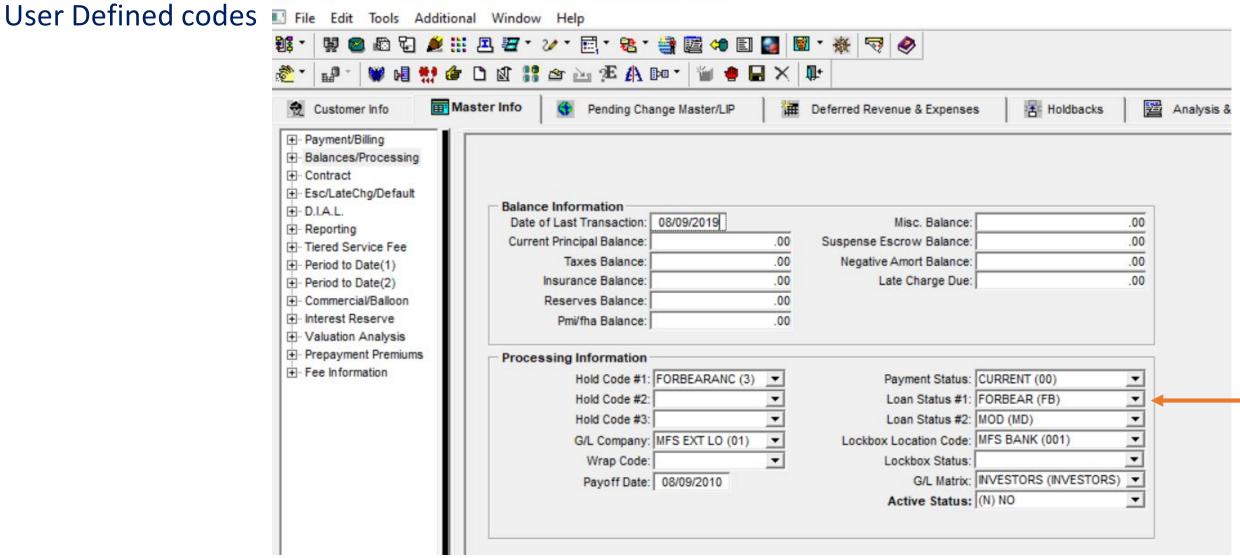


Loan Modification Widget



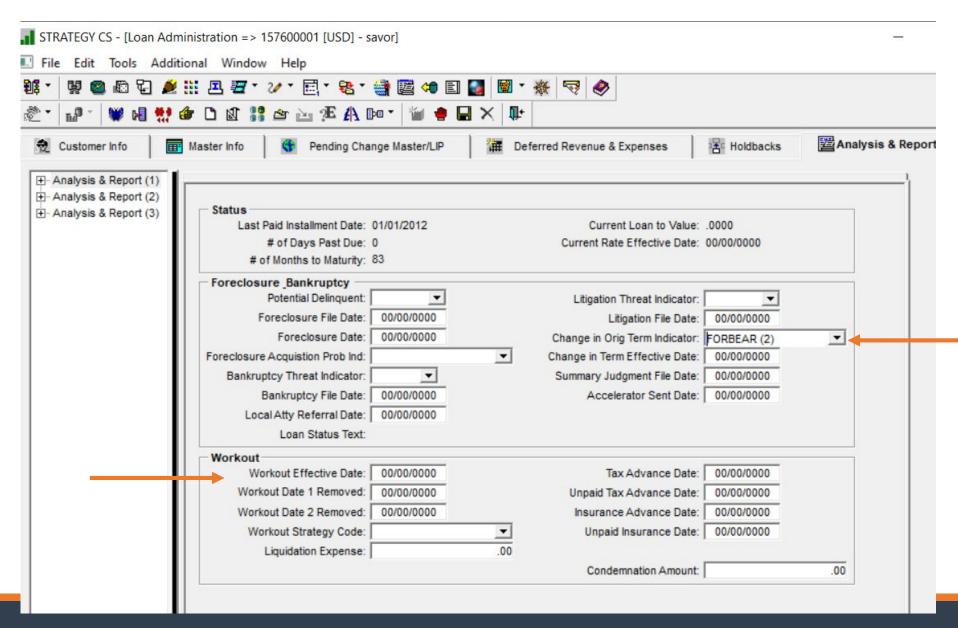
Loan Status 1 & 2

STRATEGY CS - [Loan Administration => 050042210 [USD] - twice acc thr]



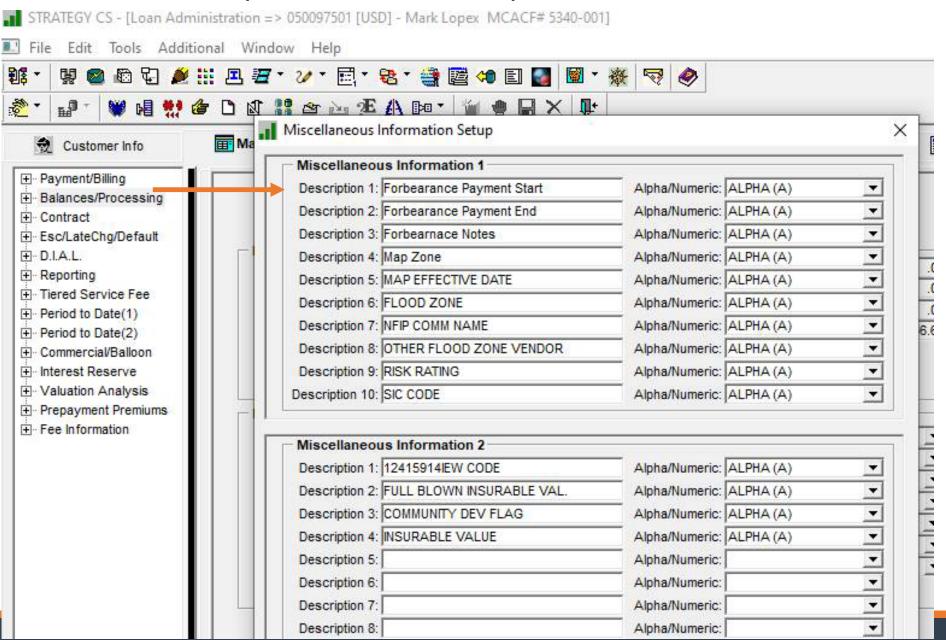
Analysis & Reporting(1)

User Defined codes

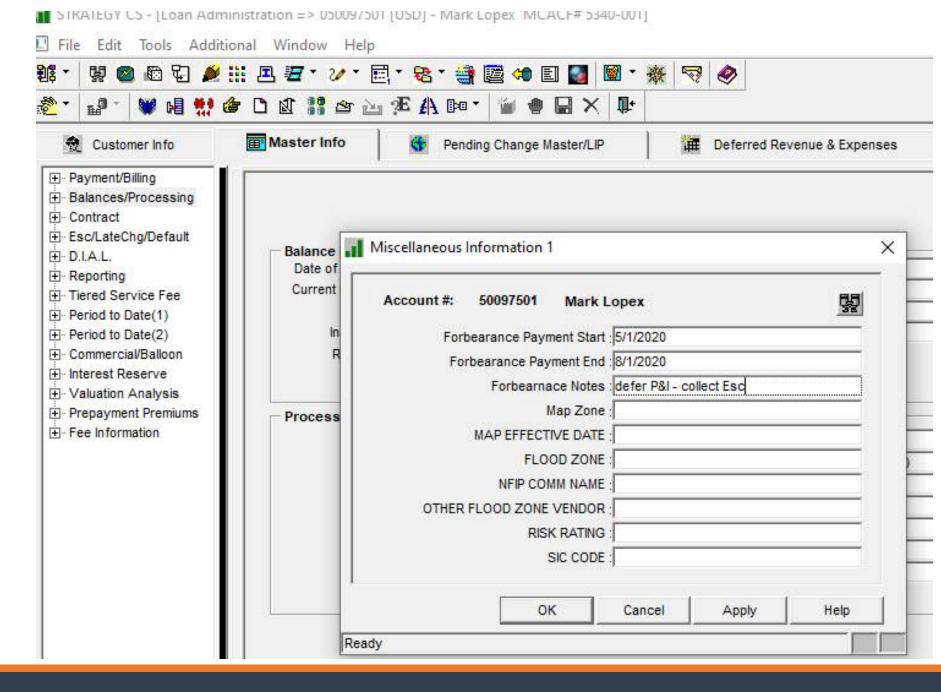


Miscellaneous Info 1 – Setup Field Descriptions

Tools>Misc Information>Misc Info Setup 1 & 2

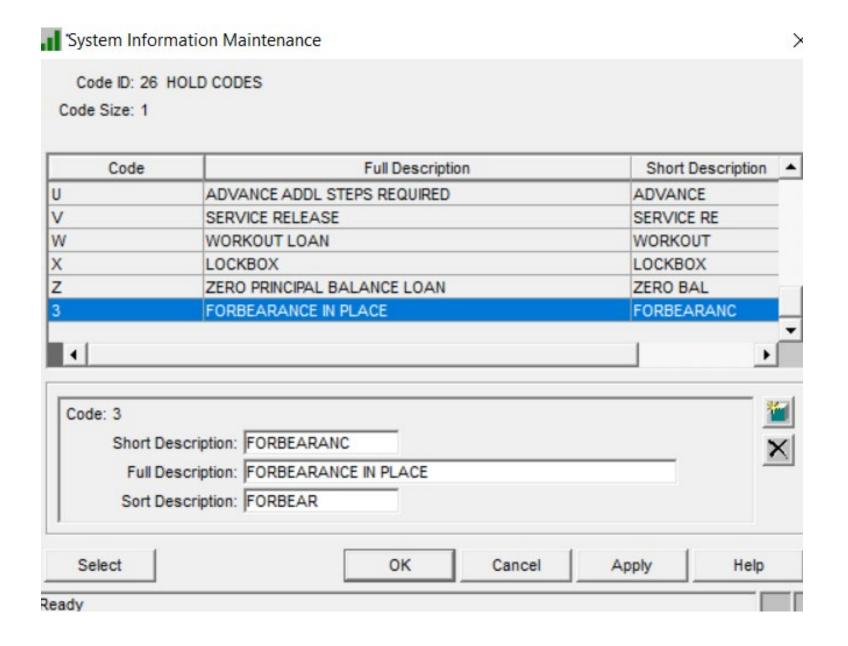


Miscellaneous Info 1 – Add information to Loan



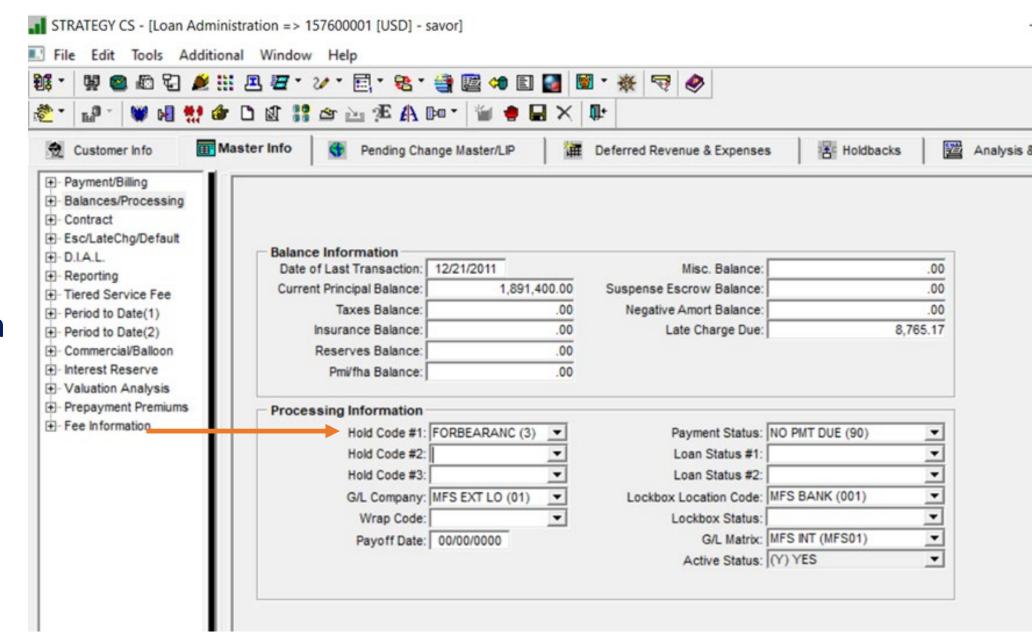
Hold Codes

Set up Hold Code – System Information



Apply Hold Code to loan

Limits
Transactions
from posting
and will
display in Loan
Alerts



Questions?