2018 McCracken Conference





WriteTrack and the Web Portal

- Document generation feature which utilizes
 Microsoft Word and STRATEGY data
- Customer defined templates to create letters, notices and billing statements

Correspondence

WriteTrack

- Now tied to the Portal
 - **▼** Letters can be manually created with the ability to be a PDF or Doc
 - ★ Letters can be generated by E-mail
 - ➤ Letters can be generated as a result of a report
 - **x** Letters can be created from a task
 - **x** Letters can be created from a rule

Types of General Letters

- Welcome Letters
- Goodbye Letters
- Request of Financial Statements
- Maturity Letters
- Request for Inspections
- Reserve Maturity

Microsoft Template and WriteTrack Documents

- Each WriteTrack Document has predefined fields
- General Letters have 90 fields available with 29 additional fields for each letter
- Additional fields can be created from a report/view in the portal
- Loan Level fields
- Doc or Docx extension

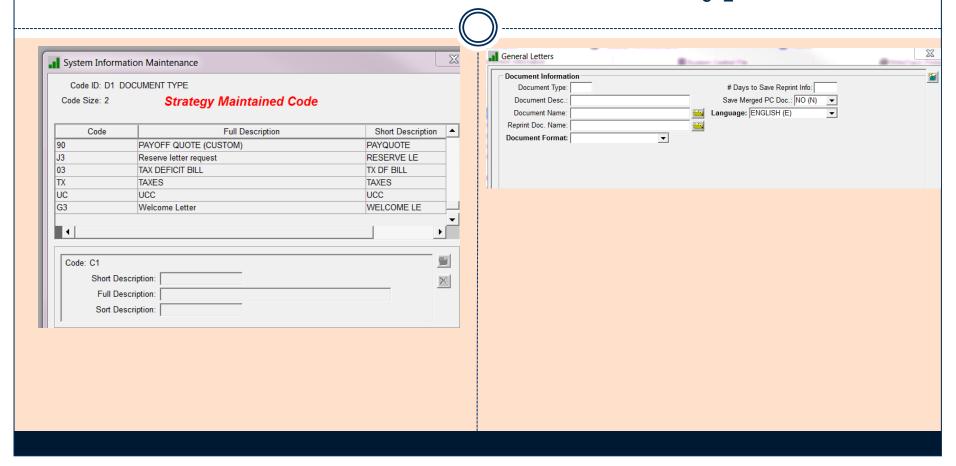
Microsoft Template and WriteTrack Documents

- General Letters can include user information
- General Letters can be E-mailed
- General Letters can be a PDF

Letters Generated from the Portal

- Customized Letters can be created
- Using 'General Letter'
 - O PINFO TABLE D1
 - **▼** General Letters is used for creating letters from Process, Reports or Rules Maintenance
 - **▼** Document Types are stored in the WriteTrack Module

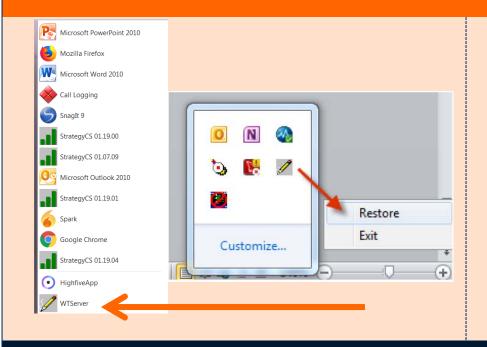
General Letter / Document Type

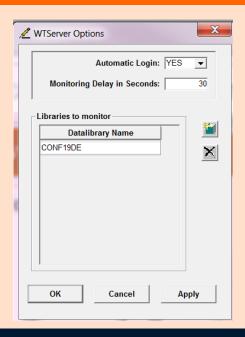


Install WTServer on one PC in the network

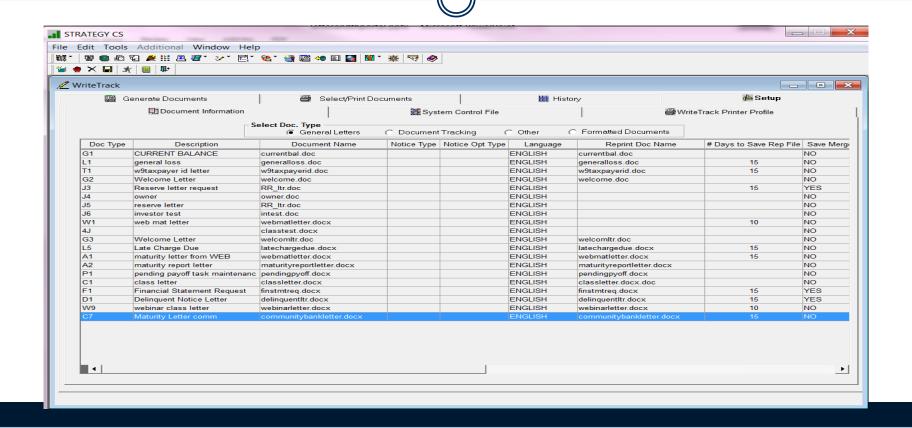


Set WTServer to login automatically





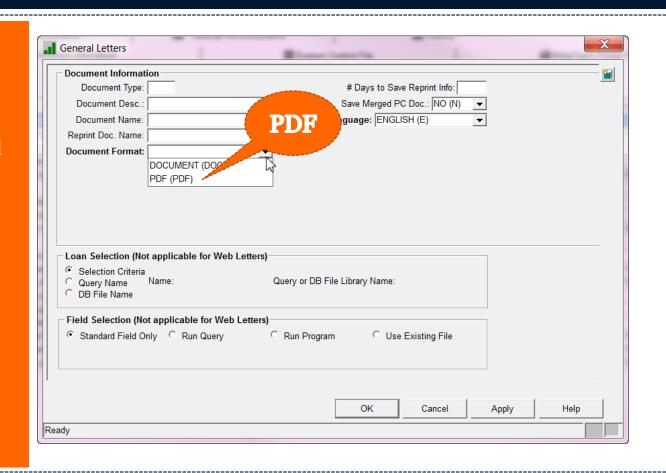
WriteTrack





Ability to have a printed document

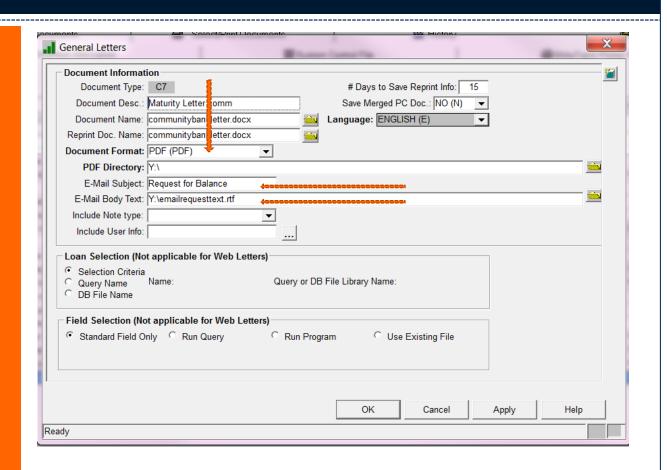
Ability to have a PDF





General Letter PDF with E-mail

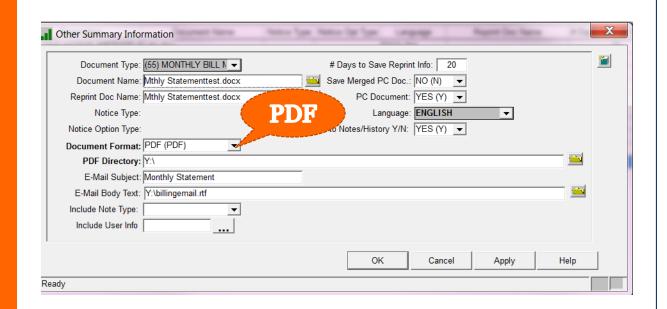
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Ability to have a printed document

Ability to have a PDF



E-MAIL

- Cover Letters or an E-mail can be included
- Template for cover letter or e-mail body
- RTF document

File name: formatteddoccoverletter2.rtf

Save as type: Rich Text Format (*.rtf)

Save E-mail Text as RTF for Cover Letters & E-Mail Body Text



10/2/2018 9:44 AM Rich Text Format

The attached letter outlines information requested.

Thank You.

Community Bank



October 2, 2018

«cmadd1»

«cmadd2»

«cmadd3»

«cmadd4»

Re: «cmloan» Request

Dear Borrower:

Per your recent request, the current principal balance on your loan is «cmcbal». The maturity date is «cmmat1». Please note, this is not the balance to pay off the loan. Please contact us with any questions.

Customer Service Community Bank (800) 123-4567



October 2, 2018

SAMUEL KARDON C/O WAYLAND COMPANY P.O. BOX 2008 MISHAWAKA, IN 46546

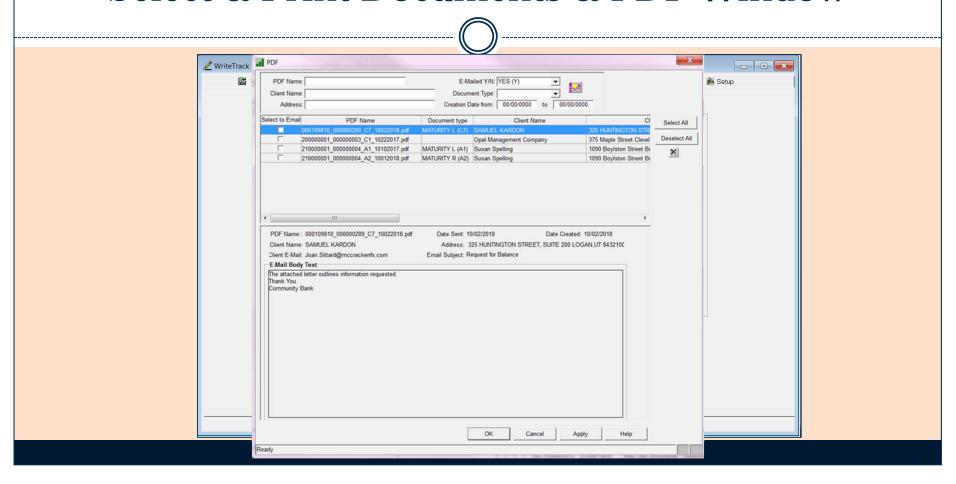
Re: 000109810 Request

Dear Borrower:

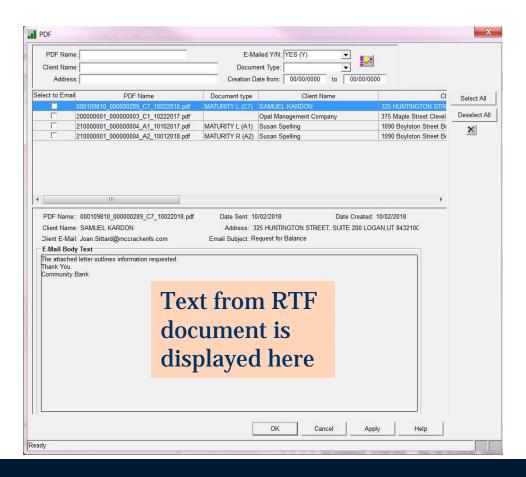
Per your recent request, the current principal balance on your loan is 1,592,368.11. The maturity date is November 01,2005. Please note, this is not the balance to pay off the loan. Please contact us with any questions.

Customer Service Community Bank (800) 123-4567

Select & Print Documents & PDF Window



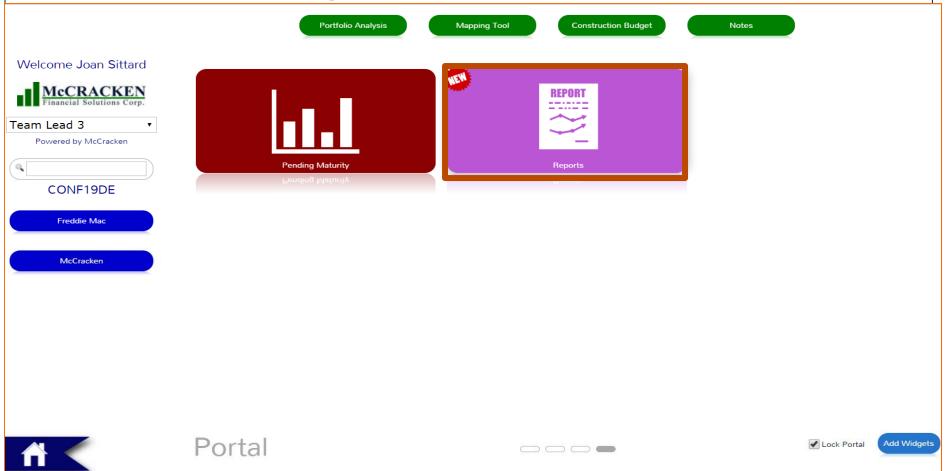
PDF Window



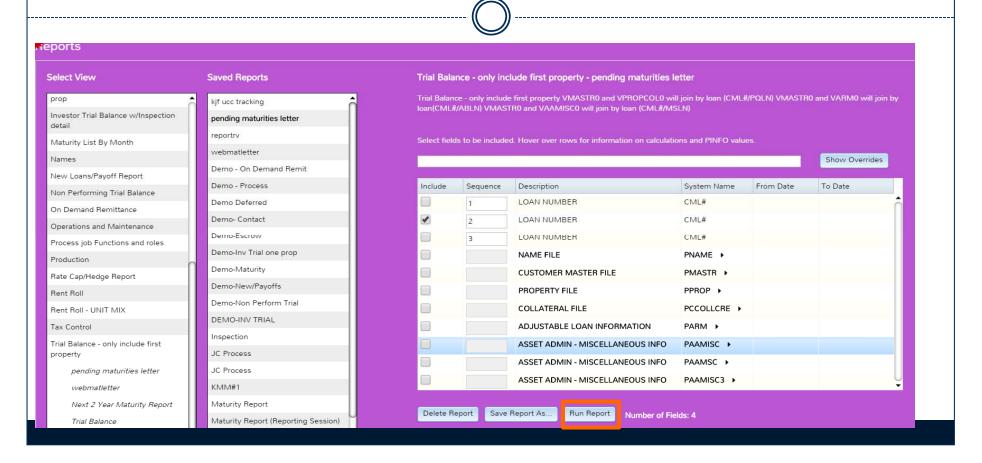
Generating a Letter from the Portal



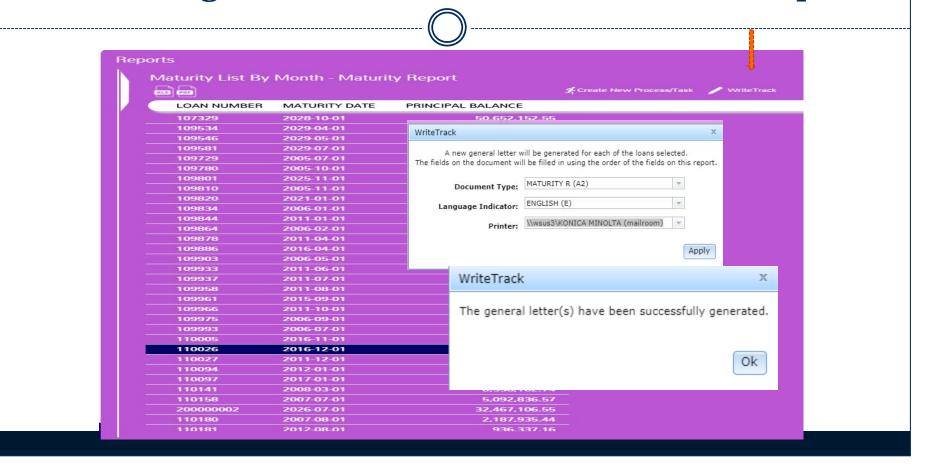
Creating a Letter from a Report



Create Report

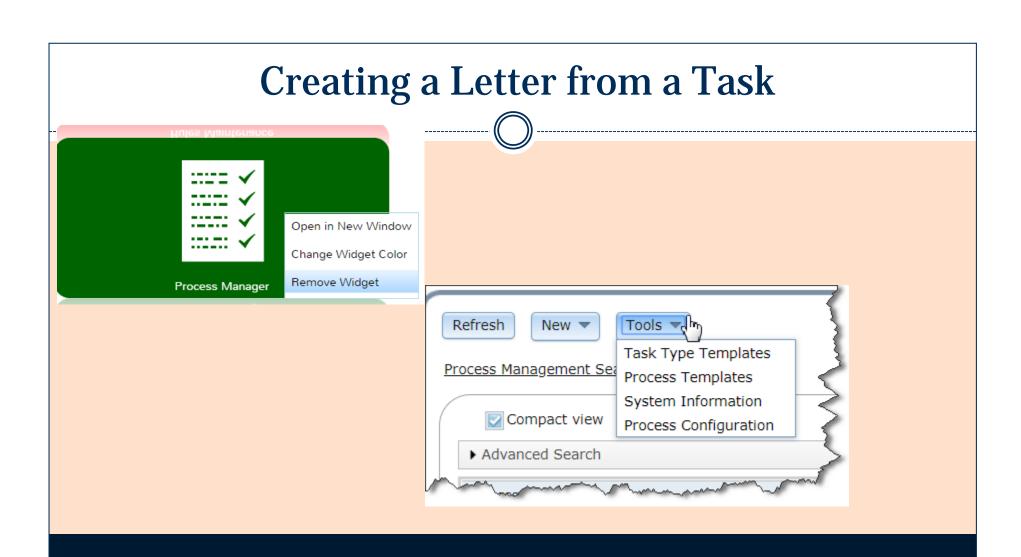


Generating a WriteTrack Letter from the Report

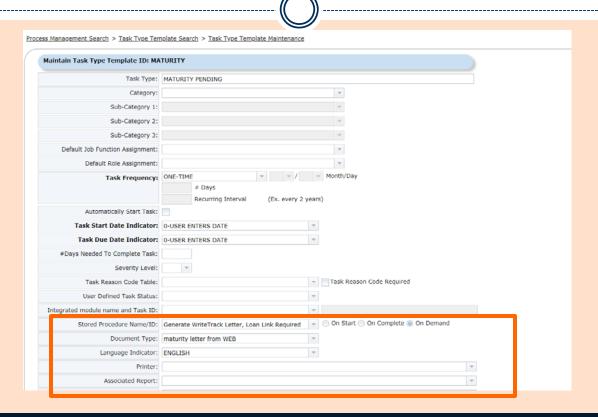


Generating a Letter from a Task

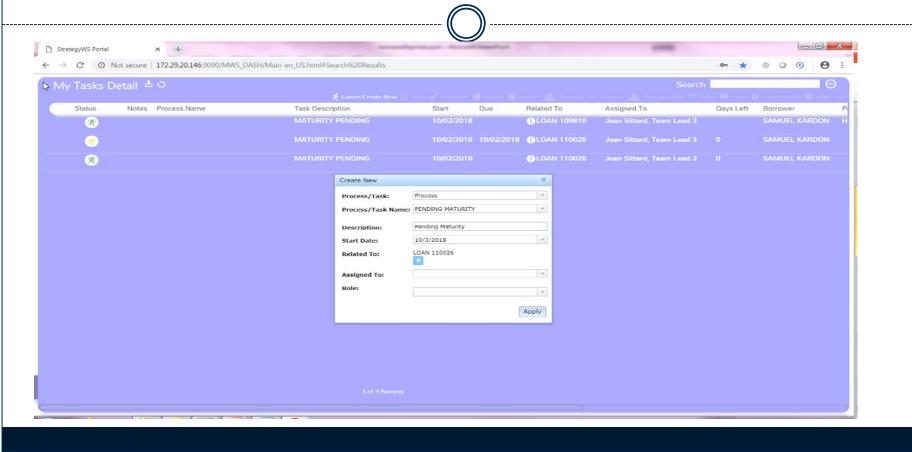


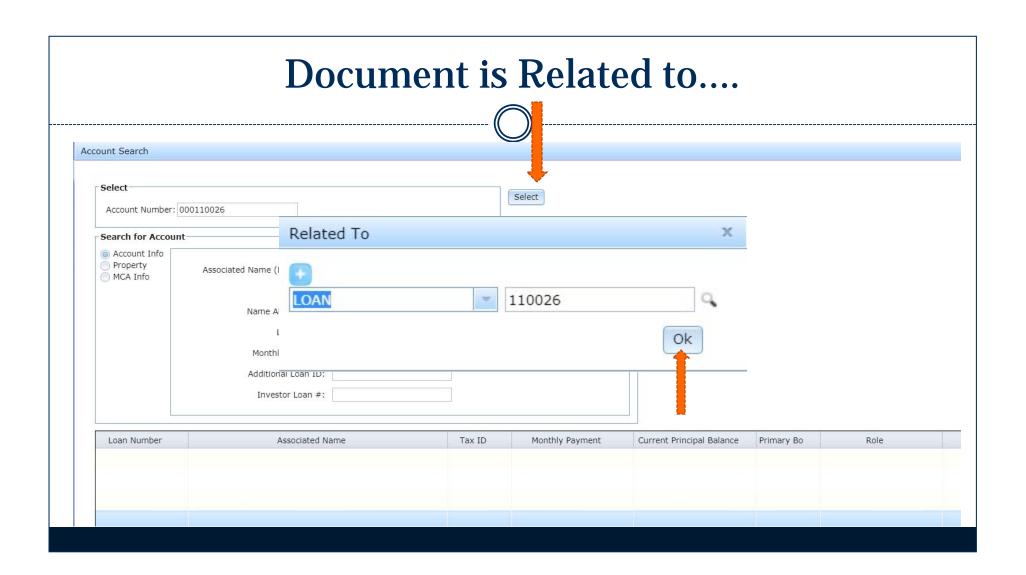


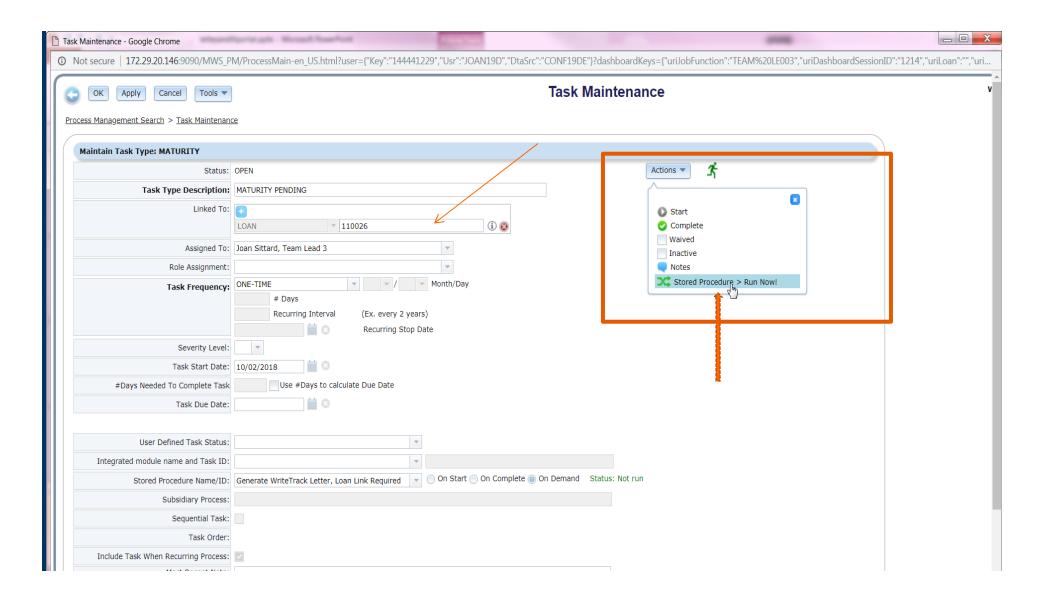
Create a Letter from a Task

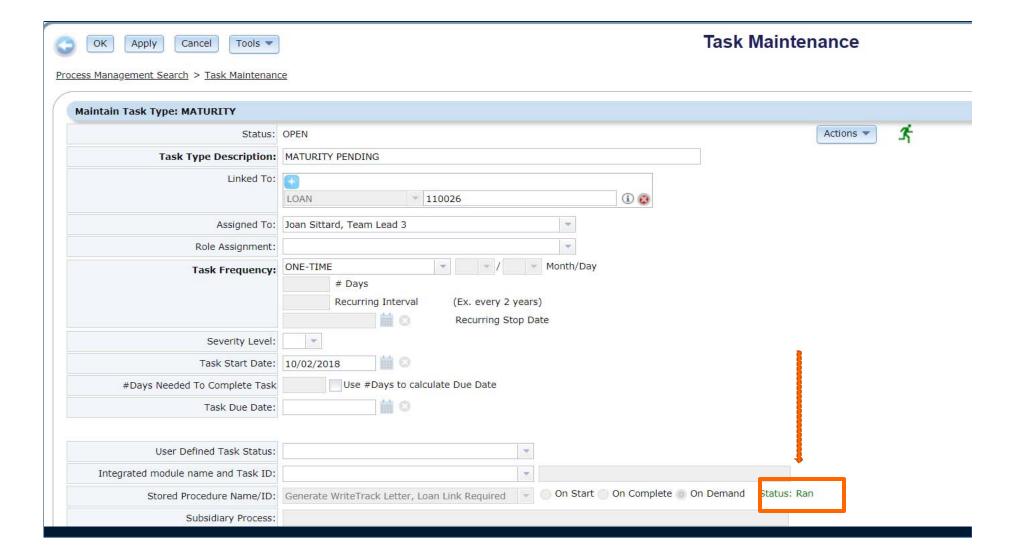


Adding a New Task









Letter Generated from a Task



8 Suburban Park Drive, Unit #2, Billerica, MA 01821-590.5 978.439.9000: Main Number 978.439.9068: Fax Number www.mccrackenfs.com



October 3, 2018

SAMUEL KARDON
CAMPUS PROPERTY MANAGEMENT
ATTN: ROSEANN CAMP
6598 MUINROE STREET, SUITE 200
LOGAN, UT 84321

RE: 000110026

Investor Name: ABC Investment ABC Investment

Loan Maturity Notification

Dear SAMUEL KARDON:

Our records indicate that your loan with the original balance of 3,700,000.00 will mature on December 01, 2016.

On or before December 01, 2016 the entire remaining principal balance plus accrued interest will be due. A payoff statement will be generated after we receive your next scheduled loan payment on February 01, 2013. If you choose to pay off your loan prior to your maturity date, please contact us, so we can provide you with updated pay off information.

If ABC <u>Investment</u> does not receive the full payment by wire on or before the maturity date, the loan will become delinquent and the Lender shall be entitled to any or all of its available remedies under the loan agreements, including any default or late charges.

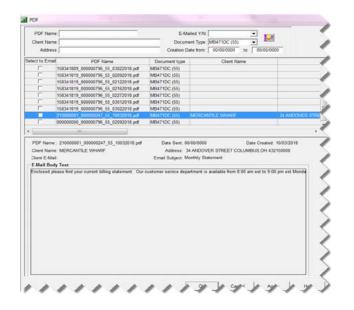
If you have any questions, please feel free to contact us.

GRELLA SUE

Billing Statement PDF via E-mail



210000001_000000247_55_10032018.pdf 10/3/2018 9:55 AM Adobe A



Letter from a Report

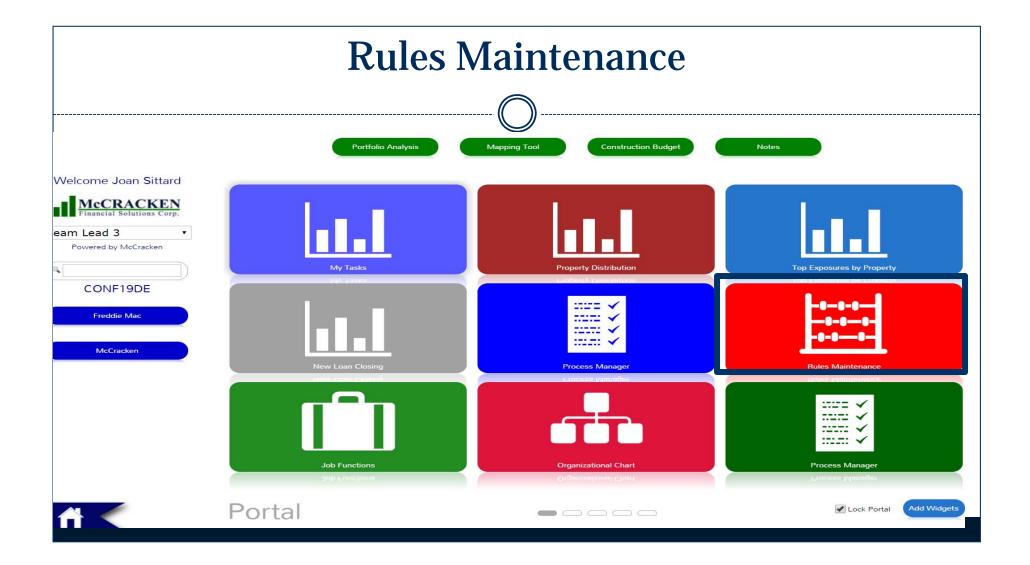
000610523 PMRR HEALTH PROPERTIES IV, LLC

PMRR HEALTH PROPERTIES IV, LLC C/O ALL AMERICA MGMNT CORPORATION BOSTON MA 100 BOYLSTON STREET 02106-1000

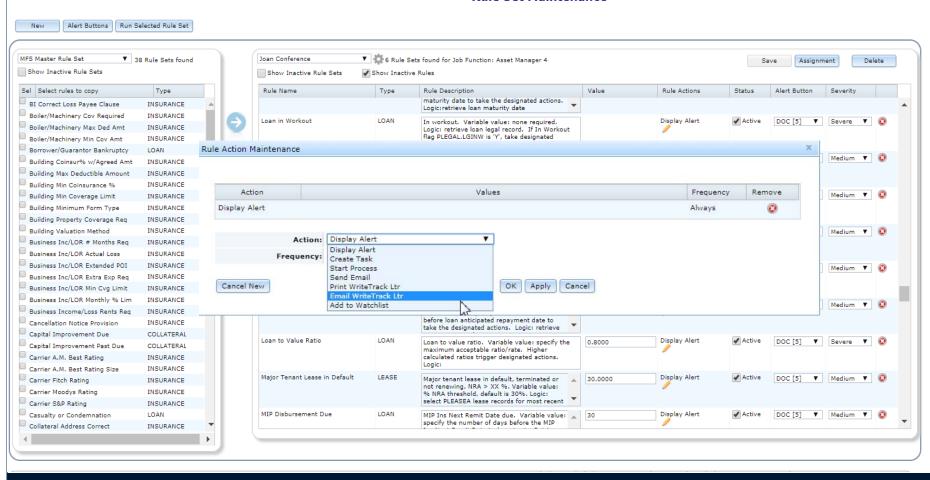
Dear TYE BOE:

As you know, the scheduled maturity date of the above referenced loan is 1999-01-29. On or before this date, the unpaid principal balance of 1,002,762.93, all accrued and unpaid interest, and all other sums due and payable under the Note and security instrument must be refinanced or paid in full. Failure to do so constitutes a default under the loan documents and entitles the Lender to pursue any default remedies provided in the loan documents.

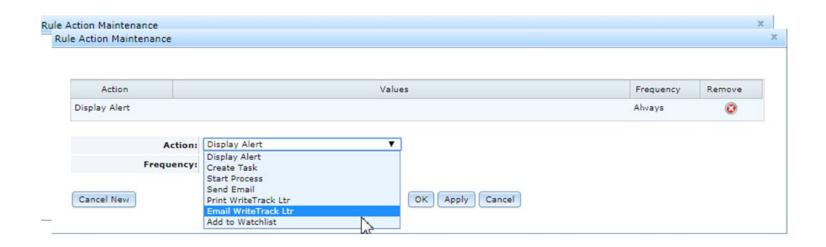
Please notify this office, in writing no later than 1 month prior to the maturity date of how you intend to meet your obligation.



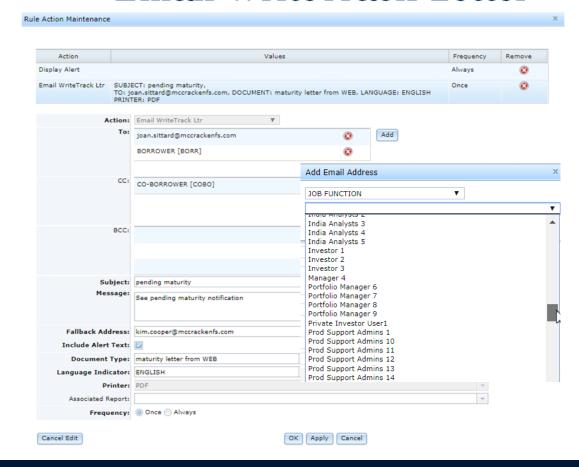
Rule Set Maintenance

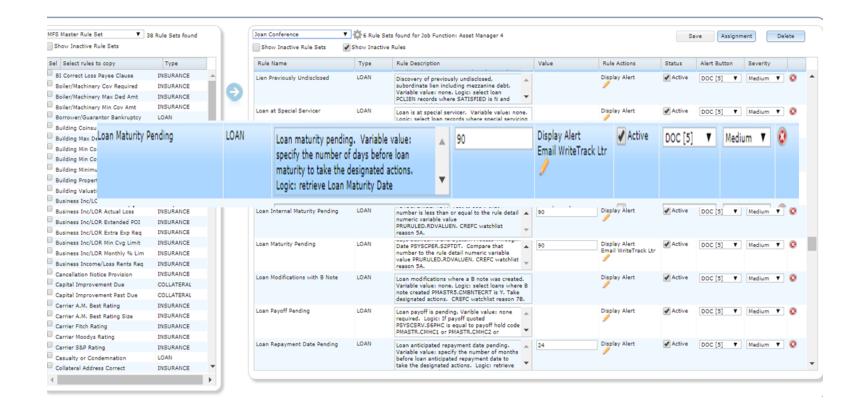


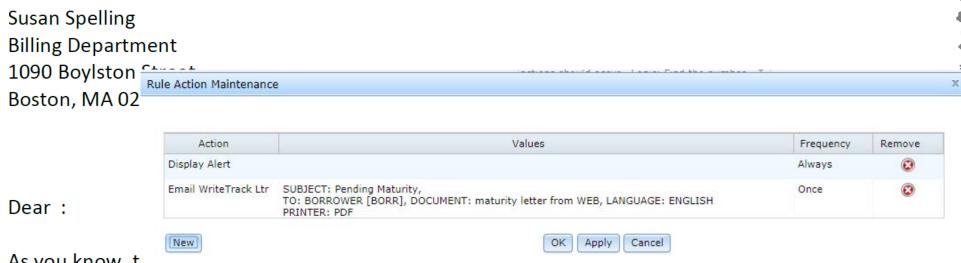
Selecting the Action



Email WriteTrack Letter







As you know, t

unpaid principal balance of 40,767,300.72, all accrued and unpaid interest, and all other sums due and payable under the Note and security instrument must be refinanced or paid in full. Failure to do so constitutes a default under the loan documents and entitles the Lender to pursue any default remedies provided in the loan documents.

Please notify this office, in writing no later than 1 month prior to the maturity date of how you intend to meet your obligation.

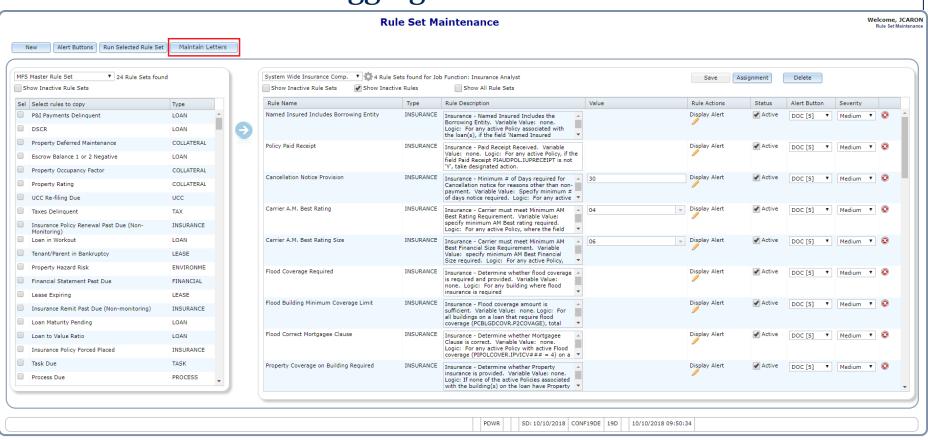
c. .

WHAT'S NEXT.....



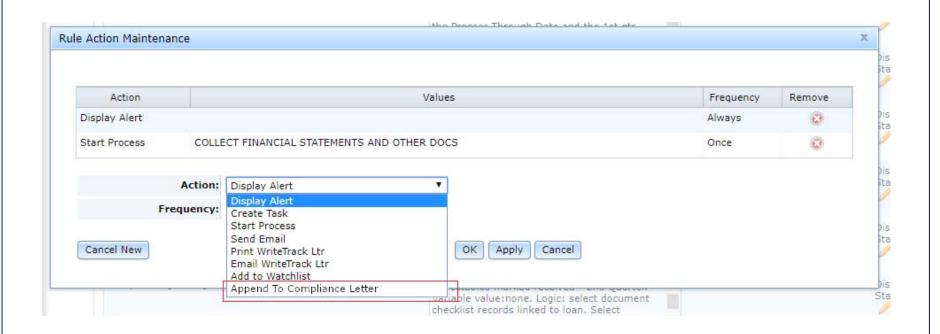


Aggregated Letters



Aggregated Letters Aggregate Letter Maintenance Letter Name: Compliance Letter Aggregation Level: Insurance Agent To: Add CC: Add BCC: Add Subject: Message: Fallback Address: Include Alert Text: **Document Type:** Language Indicator: Printer: PDF Associated Report: Cancel New OK Apply Cancel

Aggregated Letters



What Else is Needed

Discussion from Audience